

ASIAN FEMALE

ENTREPRENEUR *collective*

**Sales**


*"Shine and Rise"*

# Sales

**What are your beliefs around sales and what stories do you need to release?**



**What new empowering story do you want to create for your sales process?**



# Sales

**What came up for you when you did the two-minute exercise?**



**What inspired action are going to take to make more sales and attract more clients?**




# Sales

**Do you feel confident and happy about what you are selling? If not why?**



**How can you get into a high vibration before doing sales activity or posts?**



# Sales

**Map out your exact sales process and identify gaps where you can improve**

**Is it crystal clear what you are offering and are you selling once a week?**

**Create sales posts and pages using the AIDA model**

**Ensure you have a lead tracking process and know your enquiry to conversion rate**

**Create objection handling and clarity calls scripts**

**Practice clarity calls if needed!**